**Telemar SpA appointed as Value Added Reseller for Inmarsat Global Xpress for the Global Government**

**29 April 2014**: Inmarsat (LSE:ISAT.L), the leading provider of global mobile satellite communications services, has signed an agreement with Telemar SpA, appointing the specialised managed satellite services provider as a Value Added Reseller (VAR) for [Global Xpress](http://www.igx.com/maritime), serving the Government market in Europe.

Telemar was established in Italy in 1947 and is one of world’s leading international managed satellite service and navcom maintenance providers with 14 operating companies in 12 countries. Telemar serves the Maritime, Enterprise and Government markets. In this latter sector, the company addresses the requirements of civilian ministries, navies and other armed forces.

Telemar provides end-to-end value propositions on a global scale, which encompass a broad range of services from system design for communication and IT solutions through to installation, maintenance and repair. The company has been a successful Inmarsat partner for over 30 years and, in 2012, was appointed as the first GX VAR for the maritime sector.

Andy Start, President, Inmarsat Global Government Services, said: “Telemar has been a significant partner for Inmarsat over many decades. With its broad and well-established international VSAT experience, Telemar is a natural GX partner for Inmarsat. We are very pleased to welcome Telemar as a GX VAR in the Global Government sector and we look forward to working very closely with them to grow a successful and long-term GX business.”

Bruno Musella, CEO of Telemar, said: “The appointment as a GX VAR for the Government market represents a new and important milestone in our growth in satellite and mobile communications. Telemar was the first GX VAR appointed for the Maritime sector and this further important agreement strengthens the close strategic partnership between Telemar and Inmarsat across multiple market segments. Global Xpress, as a high-speed, high capacity and extremely reliable solution, is a perfect fit to meet the needs of our government customers with mission-critical communications. Telemar will add value to the Global Xpress ecosystem in Government, as well as in other Inmarsat business lines, through our distinctive commissioning, maintenance and integration of applications.”

Global Xpress is the world’s first globally available Ka-band mobile broadband satellite network, providing very high bandwidth services to end-users on land, at sea and in the air, delivered through a resilient, secure waveform that is optimised for mobility. Integrated seamlessly with Inmarsat’s current L-band network, Global Xpress will ensure reliable communications in support of mission critical operations in the most challenging environments.

Inmarsat-5 F1, the first Global Xpress satellite, which was launched in December 2013, and is on course to enter commercial service by mid-year 2014. The full constellation of three satellites is scheduled to achieve full global coverage by the end of the year.

**ENDS**

**For Further Information**

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**About Inmarsat**

Inmarsat plc is the leading provider of global mobile satellite communications services. Since 1979, Inmarsat has been providing reliable voice and high-speed data communications to governments, enterprises and other organizations, with a range of services that can be used on land, at sea or in the air. Inmarsat employs around 1,600 staff in more than 60 locations around the world, with a presence in the major ports and centres of commerce on every continent. Inmarsat is listed on the London Stock Exchange (LSE:ISAT.L). For more information, please visit [www.inmarsat.com](http://www.inmarsat.com/).

The Inmarsat press release [newsfeed](http://www.inmarsat.com/rss.xml?language=EN&textonly=False) is on Twitter @Inmarsatnews and corporate updates are on @Inmarsat\_plc

**About Telemar**

Telemar SpA is directly present through 30 workshops and 14 subsidiaries in 12 markets worldwide, including Germany, Italy, UK, USA, Sweden, Finland, Norway, China, Hong Kong and Singapore.

Telemar is a leading group in its markets: Maritime Ship Owners – Managers, Yachting and Mega Yachting as well as Ministers, Media and Energy Companies. Telemar integrated model covers globally design, purchase, air-time, communication and navigation equipment installation, maintenance and repairs; Telemar is number one provider, worldwide, of global servicing contracts and manages 10,000+ service interventions worldwide per annum.

Telemar Scandinavia, among other group companies, has particular focus on satellite communications serving important Military and Government customers. From its offices in Gothenburg, Stockholm, Malmö, Helsinki and Turku Telemar Scandinavia AB serve an array of diverse markets, all in need for efficient communications on remote locations - at sea or on land. The company provides complete solutions including communication, equipment, installation, service/maintenance and support. For more information, please visit [www.telemar.se](http://www.telemar.se).

Telemar is also one of the world's major independent providers of Inmarsat and other satellite airtime. The annual turnover of the Telemar Group is approximately 120 million EUR.

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