Oxford, UK

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# **Managed Service Expert unveils partnership with Fortuna Power Systems plus Arena and Proware rack mounted backup and data storage hardware with innovative cloud services portal website**.

Managed Service Expert today announced a partnership with Fortuna Power Systems to market their range of industry-leading Arena and Proware rack mounted backup and data storage hardware as part of the mission to promote the use of SaaS cloud computing, online data backup, business continuity and disaster recovery.

Ian Charles, MD at Managed Service Expert said today “This is the perfect partnership for Managed Service Expert, our clients, Fortuna Power Systems, Arena and Proware. This gives clients access to all host interfaces including iSCSI, SAS, Fibre Channel plus Unified Storage and support SAS II, SATA III and SSD disk drives. In addition to being able to provide all the options you might need in rackmount storage hardware the systems are modular and so suit organisations whose storage requirements are growing and need to add additional capacity on the fly without affecting work in progress. Designed for use in demanding applications needing virtualised storage or cloud/grid storage for example high capacity digital media where the focus is on relentless data expansion and highly reliable storage a must.

“These systems are quick to deploy, simple to set up, support all types of storage: DAS, NAS and SAN plus all types of computer platforms: Servers, Computer Workstations, PCs, and Notebooks. They have fully redundancy available where specified with hot swap key components such as drives, power supplies, RAID controllers etc.

“They are ideal for clients with inexorable data storage growth looking to build their own data storage facilities on or offsite with the necessity for complete reliability. This model is an ideal fit with our own new and innovative way of doing business where we create a marketplace allowing users to choose the tools that fit their needs and budgets. The broad range of products covering Office 365 cloud support, cloud computing companies and managed services software will appeal to everyone from the prosumer to enterprise clients by addressing many day to day IT needs at minimal cost. Their value proposition is clear; these products are there to ensure clients increase productivity whilst retaining focus on their core business.

“Managed Service Experts are executing a different approach to engage with prospective purchasers of data storage by using their large database of customers to provide products and solutions outside of the recognised brand leaders but nonetheless have the certification stamps from the vendors without the hefty price tags.”

#### About Managed Service Expert

Managed Service Expert is a new way of doing business.

<http://www.managedserviceexpert.com/> is a portal website specialising in cloud services. Listing on the site is free to vendors with commissions paid to the site by the vendor for closed business, so listing is free and it’s free to use. Managed Service Expert is vendor agnostic, listing any and all products and vendors who agree to work in this way; this vendor agnostic nature means users get the widest possible choice of products and vendors. The site has strong focus on community via user generated content so real people who buy, implement and pay for products exchange their experiences meaning everyone can see how they perform in real life – warts and all!

Managed Service Expert sells nothing but creates a portal where users view and choose between the originators of products and services. In this way vendors need to deliver their best performing offerings at their most competitive rates as they are amongst an audience of their peers. This is a new and valuable route to market for vendors and a unique vehicle for users to search for and compare the product and service options available. Products featured will be across all of managed support services, disaster recovery solutions, email hosting services and SaaS IT management.

The site is divided into sections each focussed on various aspects of the cloud and business services.

Whether you are an independent managed service provider or work in a large enterprise, you will find a managed services software solution that’s relevant to your needs. If you need to know about the general areas of Office 365 cloud support, cloud computing companies, disaster recovery solutions or email hosting services it’s all here. You may be looking for a SaaS cloud computing service or a SaaS IT Management service to use internally or maybe you need outsourced managed IT services and you can find all that here. There are pages dedicated to SaaS IT management, online data backup and business continuity and disaster recovery.

Finally, there is a section devoted to business and finance services covering insurance for professional liability, commercial property and highly innovative cover for commercial credit.

In summary, there are products on Managed Service Expert that you may not have seen before, which are designed to excite you and illustrate how the cloud will change the way we all work.

Take a look today at <http://www.managedserviceexpert.com/>

#### About Fortuna Power Systems

Fortuna Power Systems based in Basingstoke, Hampshire and founded in 1994.  We are a BS EN ISO 9001:2000 supplier and work closely with many leading [Data storage](http://data-storage.co.uk/index.php/about-us/the-history-of-data-storage) manufacturers to provide leading edge solutions for our clients.

Fortuna Power Systems are a [Data Storage](http://data-storage.co.uk/index.php/about-us/the-history-of-data-storage) distributor whose business is the provision of solutions that can grow and expand to encompass relentless data expansion. With an extensive knowledge and understanding of operating systems, networks and infrastructures, Fortuna Power Systems are uniquely equipped to design, install and maintain your total [data](http://data-storage.co.uk/index.php/about-us/the-history-of-data-storage) storage solution.

If you are planning to implement a [Data Storage](http://data-storage.co.uk/index.php/about-us/the-history-of-data-storage) Management solution, need assistance or require information regarding a product or service please call us on Tel: +44 (0)1256 782030 or e-mail: [sales@data-storage.co.uk](mailto:sales@data-storage.co.uk)

For more information about Managed Service Expert, please see: <http://managedserviceexpert.com/>

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