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| Press release |
| Milestone Systems Wins Gold Award for Excellence in Learning from Brandon Hall Group |
| Copenhagen - September 17, 2019 |

## The Learning & Performance Program Teaches Best Practices in the Video Community

Milestone Systems, a leading global provider of open platform IP video management software (VMS), has won a Brandon Hall Group gold award for excellence in the Learning Category. The “Best Advance in Creating an Extended Enterprise Learning Program” has been awarded to the Milestone Systems Learning & Performance Program for their innovative channel partner learning program. This award is for written descriptions of learning programs that were specifically designed for an audience other than internal employees. Previously, in October 2017, Milestone received two silver awards from Brandon Hall Group, including “Best Certification Program.”

“The HCM Excellence Awards recognize programs that measurably benefit organizations,” said Mike Cooke, Brandon Hall Group CEO. “Many human capital management departments are unable to confirm that their initiatives help the business’s bottom line. Because we focus on measurable benefits, our awards program is universally recognized and highly prestigious.”

Award entries were evaluated by a panel of independent, veteran, senior industry experts, Brandon Hall Group analysts and executives, based upon the following criteria: fit the need, design of the program, functionality, innovation and overall measurable benefits.

“Milestone Learning & Performance has seen widespread partner engagement and we are delighted to receive this award as recognition for our program from learning experts as well - especially considering the rigorous judging process. This award validates the approach we have taken to focus our training and certification assessments around job competencies and the ability to perform in the field,” said Evan Stuckless, Manager of Learning & Performance.

The Learning & Performance Program at Milestone has been expanded greatly over the years. Training activities have moved beyond the classroom, and the certification assessments are focused on proving the skills needed by job roles for designing, installing, configuring, operating, and maintaining Milestone XProtect video management software.

Courses are available online, in the form of individual, self-paced eLearning modules, as YouTube tutorials, or in traditional classroom settings led by an expert instructor and delivered in-person at locations throughout the world. Online certification assessments can be used to identify knowledge gaps and when passed successfully, confirm expertise with Milestone products.

“The Learning & Performance team has developed a world-class program that provides our partners flexible options to develop their skills. The certification program helps to differentiate them in the market as proven experts in designing, installing, and configuring Milestone solutions. In the end, everyone benefits from a highly skilled channel,” said Stuckless. “Our customers win with better designed solutions. Our partners win by quicker installations improving profitability on each job. And we all win with more satisfied customers.”

Excellence Awards winners will be honored at Brandon Hall Group’s HCM Excellence Conference, February 4-6, 2020, at the Hilton West Palm Beach, Florida. Select winners also will serve as presenters in breakout sessions, sharing their leading practices during the conference. Milestone Systems shares the honors with esteemed companies such as IBM, Kia Motors MetLife and Bridgestone. The winners are listed at <http://www.brandonhall.com/excellenceawards/past-winners.php>.

[Download link for award logo and Milestone logo]

**About Brandon Hall Group**   
Brandon Hall Group is an HCM research and advisory services firm that provides insights around key performance areas, including Learning and Development, Talent Management, Leadership Development, Talent Acquisition and HR/Workforce Management. With more than 10,000 clients globally and 25 years of delivering world-class research and advisory services, Brandon Hall Group is focused on developing research that drives performance in emerging and large organizations and provides strategic insights for executives and practitioners responsible for growth and business results. ([www.brandonhall.com](http://www.brandonhall.com))

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| About Milestone Systems Milestone Systems is a leading provider of open platform video management software; technology that helps the world see how to ensure safety, protect assets and increase business efficiency. Milestone enables an open platform community that drives collaboration and innovation in the development and use of network video technology, with reliable and scalable solutions that are proven in more than 150,000 sites worldwide. Founded in 1998, Milestone is a stand-alone company in the Canon Group.  For more information visit: <www.milestonesys.com>. For news and other press releases, visit our [Newsroom](https://www.milestonesys.com/news/). Click [here](https://news.milestonesys.com/trademark-information/) for information on Trademarks. |
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