Oxford, UK

Tuesday 3rd July 2012

Managed Service Expert announces Symantec.Cloud as a new Partner on The Cloud Service Portal.

 *Recognised by Symantec as a Symantec.cloud Referral Partner*

Managed Service Experttoday announced that it has become a Symantec.cloud Referral Partner. Symantec provides IT Consultants and VARs with the ability to refer opportunities to Symantec and receive commission for conversions. By selecting one of the Symantec.cloud referral programs Managed Service Expert can quickly take advantage of the increasing demand for SaaS growing their business with minimal investment in resources and technology.

Ian Charles, MD at Managed Service Expert said today “This is the perfect partnership for Managed Service Expert, our clients and Symantec.Cloud. This is a highly professional, well established multinational business delivering tier 1 services worldwide. The services are quick to deploy, simple to set up and tailored to meet the needs of all types of client. Cost and reliability are major factors in IT and working with a supplier of the quality and hard won reputation of Symantec.Cloud takes many of the day to day worries out of your working life. Symantec.Cloud are an ideal fit with our own new and innovative way of doing business where we create a marketplace allowing users to choose the suppliers and tools that fit their needs and budgets. The broad range of products covering managed service provider, cloud computing companies and managed services software will appeal to everyone from the prosumer to enterprise clients by addressing many day to day IT needs at minimal cost. Symantec.Cloud’s value proposition is clear; these software-as-a-service products are there to ensure clients increase productivity whilst retaining focus on their core business.”

By becoming a Symantec.cloud Associate Partner Managed Service Expert recognise Software-as-a-Service (SaaS) is rapidly transforming how customers choose to address their security, IT and information management challenges. As a Symantec.Cloud partner, Managed Service Expert enable these customers to quickly access high-value security solutions to protect and manage their information via <http://www.managedserviceexpert.com/> their cloud service portal.

## ****About Managed Service Expert****

Managed Service Expert is a new way of doing business.

<http://www.managedserviceexpert.com/> is a portal website specialising in cloud services. Listing on the site is free to vendors with commissions paid to the site by the vendor for closed business, so listing is free and it’s free to use. Managed Service Expert is vendor agnostic, listing any and all products and vendors who agree to work in this way; this vendor agnostic nature means users get the widest possible choice of products and vendors. The site has strong focus on community via user generated content so real people who buy, implement and pay for products exchange their experiences meaning everyone can see how they perform in real life – warts and all!

Managed Service Expert sells nothing but creates a portal where users view and choose between the originators of products and services. In this way vendors need to deliver their best performing offerings at their most competitive rates as they are amongst an audience of their peers. This is a new and valuable route to market for vendors and a unique vehicle for users to search for and compare the product and service options available. Products featured will be across all of managed support services, disaster recovery solutions, email hosting services and SaaS IT management.

The site is divided into sections each focused on various aspects of the cloud and business services.

Whether you are an independent managed service provider or work in a large enterprise, you will find a managed services software solution that’s relevant to your needs. If you need to know about the general areas of managed service provider, cloud computing companies, disaster recovery solutions or email hosting services it’s all here. You may be looking for a SaaS cloud computing service or a SaaS IT Management service to use internally or maybe you need outsourced managed IT services and you can find all that here. There are pages dedicated to SaaS IT management, online data backup and business continuity and disaster recovery.

Finally, there is a section devoted to business and finance services covering insurance for professional liability, commercial property and highly innovative cover for commercial credit.

In summary, there are products on Managed Service Expert that you may not have seen before, which are designed to excite you and illustrate how the cloud will change the way we all work.

Take a look today at <http://www.managedserviceexpert.com/>

## About Symantec

Symantec protects the world’s information, and is the global leader in security, backup and availability solutions. Our innovative products and services protect people and information in any environment – from the smallest mobile device, to the enterprise data center, to cloud-based systems. Our industry-leading expertise in protecting data, identities and interactions gives our customers confidence in a connected world. More information is available at [www.symantec.com](http://www.symantec.com) or by connecting with Symantec at: [go.symantec.com/socialmedia](http://go.symantec.com/socialmedia)

For more information about Managed Service Expert, please see: <http://managedserviceexpert.com/>

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