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**Atos to Bring Alfresco Software to Japan**

*Global Digital Services Leader Named Lead Partner, Brings Best-of-Breed Collaboration Software to Japan*

**Singapore, 11 Aug, 2016 -** [Alfresco Software](http://www.alfresco.com/), the leading open-source provider ofEnterprise Content Management (ECM) and Business Process Management (BPM) solutions, has named Atos its Lead Partner. In this role, Atos will help Alfresco build relationships, sell and distribute its technology in Japan.

[Atos](http://atos.net/en-us/home.html) is a global leader in digital services with annual revenue of EUR 12 billion and 100,000 employees in 72 countries. It provides high tech services to its customers worldwide and now expands/strengthens its portfolio with Alfresco portfolio.

“Alfresco’s open source technology platform makes it easy for partners to build incredibly robust applications that can better meet our customers’ needs no matter the application or the industry,” said Herbie Leung, CEO of Atos in APAC. “That is why Atos is pleased to expand this relationship to Japan.”

Atos, a key partner for Alfresco since 2007 was initially attracted by Alfresco’s Enterprise Content Management product and the role it plays in the large enterprise customer arena. Atos currently focuses its Alfresco offerings toward government and financial services.

“Alfresco is committed to serving the APAC region and having a strong presence in Japan, which is why we have chosen to expand our partnership with Atos,” said Bob Crissman, Vice President of Global Channel Sales for Alfresco. “Atos is incredibly dedicated to the region with an office and staff in Japan that make it well suited to serve the business collaboration needs of the enterprises there. In fact, Atos is already helping local companies renew their contracts with Alfresco.”

Alfresco recently announced a [new Global Partner Program](https://www.alfresco.com/news/press-releases/alfresco-announces-new-partner-program-and-congratulates-bob-crissman-2016-crn) designed to make it easier for partners to grow their business working with Alfresco. The new Alfresco Partner Program will help recruit and onboard global and super-regional solution providers, streamline the Alfresco OEM program and drive greater focus with the company’s key technology partners. Program components are focused around ensuring successful joint sales and marketing engagements, as well as training and support services to allow partners to build certified solutions based on Alfresco technology.

**About Alfresco**

Alfresco provides modern enterprise content management (ECM) software built on open standards that enables organizations to unlock the power of their business-critical content. With the controls that IT demands and the simplicity that end users love, Alfresco's open source technology enables global organizations to collaborate more effectively across cloud, mobile, hybrid and on-premise environments. Innovating at the intersection of content, collaboration and business process, Alfresco’s software manages over seven billion documents, powering the daily tasks of more than 11 million users worldwide. Select Alfresco customers include: Amnesty International, Cisco, DAB Bank, FOX, NASA, PGA Tour, and Sony Entertainment. Founded in 2005, Alfresco’s U.S. headquarters are in San Mateo, California and European headquarters are in Maidenhead, UK.  Please visit us at [http://www.alfresco.com](http://www.alfresco.com/).

**About Atos**

Atos SE (Societas Europaea) is a leader in digital services with pro forma annual revenue of circa € 12 billion and circa 100,000 employees in 72 countries. Serving a global client base, the Group provides Consulting & Systems Integration services, Managed Services & BPO, Cloud operations, Big Data & Cyber-security solutions, as well as transactional services through Worldline, the European leader in the payments and transactional services industry. With its deep technology expertise and industry knowledge, the Group works with clients across different business sectors: Defense, Financial Services, Health, Manufacturing, Media, Utilities, Public sector, Retail, Telecommunications, and Transportation.

Atos is focused on business technology that powers progress and helps organizations to create their firm of the future. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is listed on the Euronext Paris market. Atos operates under the brands Atos, Atos Consulting, Atos Worldgrid, Bull, Canopy, Unify and Worldline.

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